### **EURIDICE – Exploitation opportunities**



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EURIDICE Final Event – ECITL 2011 Thessaloniki (GR)

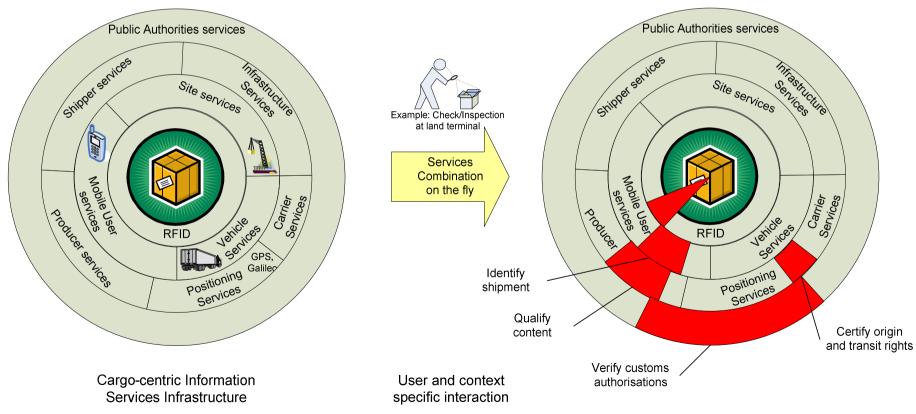
### **Contents**

- EURIDICE vision
- Intelligent Cargo
- Exploitation scenario
- Products and services to be exploited (examples)



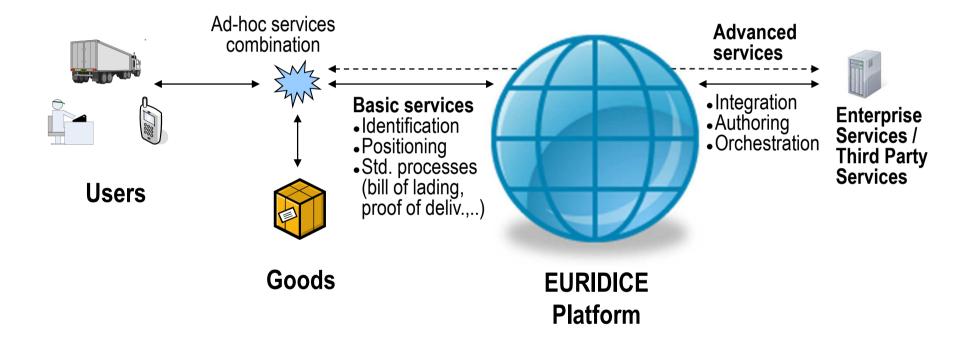
## **EURIDICE Intelligent Cargo vision**

"In five years time, most of the goods flowing through European freight corridors will be 'intelligent', i.e.: self-aware, context-aware and connected through a global telecommunication network to support a wide range of information services for logistic operators, industrial users and public authorities."





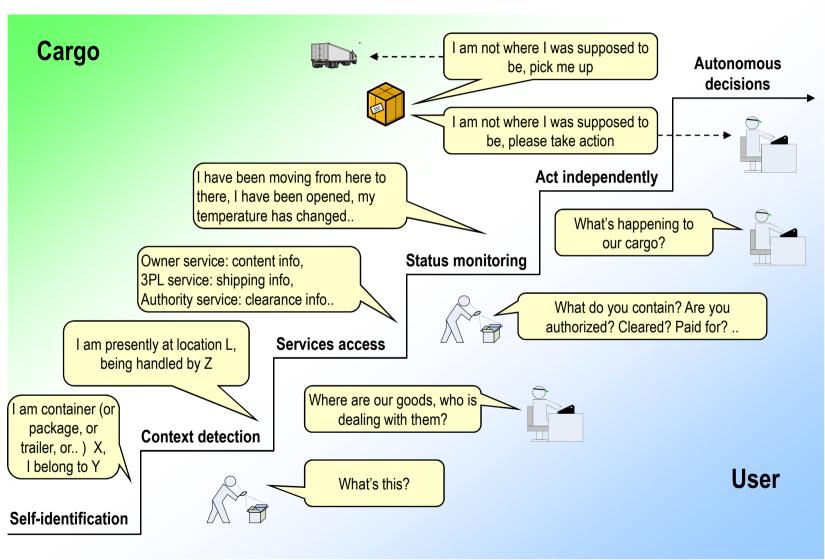
## Mission: Provide cargo information services for all



Intelligent Cargo = self-identifying, easy to interact and communicate with



## **Intelligent Cargo in practice**





## Path of growth

#### What we have available:

- EURIDICE technology platform
- First developed and tested services
- Existing business ecosystem

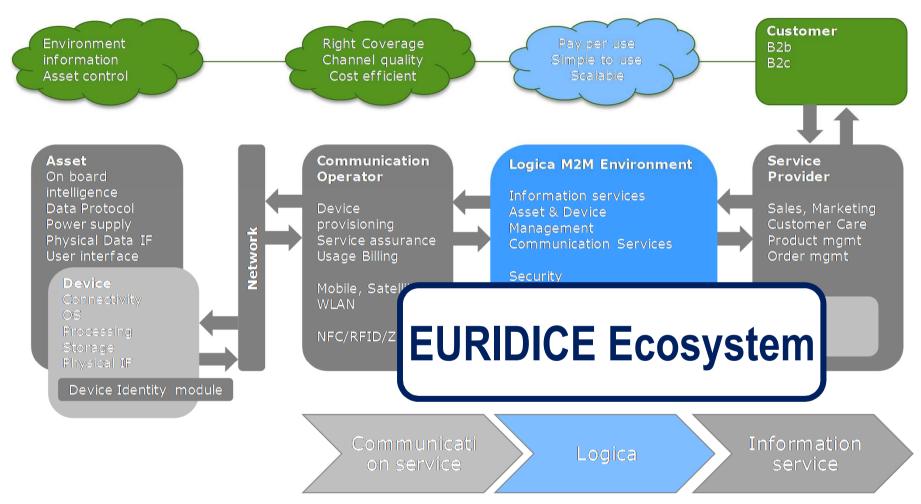
#### What we need:

- Extending the ecosystem
- Market launch activities



#### Value chain

### (example from system integrator partner in EURIDICE)



Connect your assets | Build M2M solutions | Operate it as a service



## **Exploitation opportunities: Combined RFID/M2M device**

- The product is ready for the market, the sales are about to be started as well as the first synergies with partners in order to create complete solutions.
- The product will be sold through system integrators, solutions providers, distributors and partners.





# Exploitation opportunities: Logistics + cargo centric information services

**Insiel** provides ICT services and EURIDICE platform

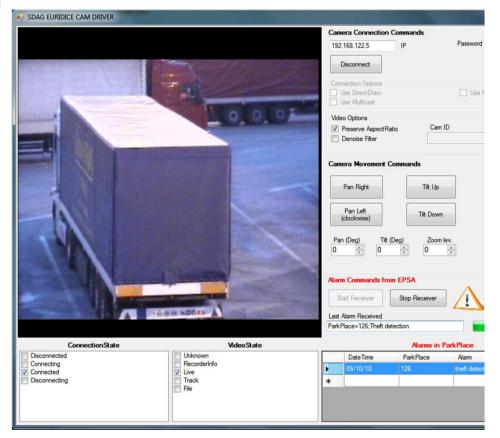
**SDAG** provides integration among actors and systems

#### The solution

- Basic services:
  - Cargo identification;
  - Loading check against the order;
  - Proof of delivery.
- Advanced services:
  - Strong wind, accident and congestion notification;
  - Real time notification in case of deviation from the predefined route (rerouting);
  - Automatic park booking;
  - Cargo monitoring (camera surveillance anti-theft system).

#### The benefits

- Highly customizable and flexible solution allowing for a brief time to market
- Saas model allowing customers to use a thin client without installing any software or hardware device



# **Exploitation opportunities: Electronic proof-of-delivery**

e-POD





# **Delivery fulfillment**

- •After the Goods delivery, the driver takes a photo of the Delivery Note, so that the consignee's signature on the document is captured
- •Through barcode recognition the Delivery Note is recognized, the date, the time and the GPS coordinates are recorded
- •The consignee can also sign on the PDA's screen so that the signature can be captured electronically

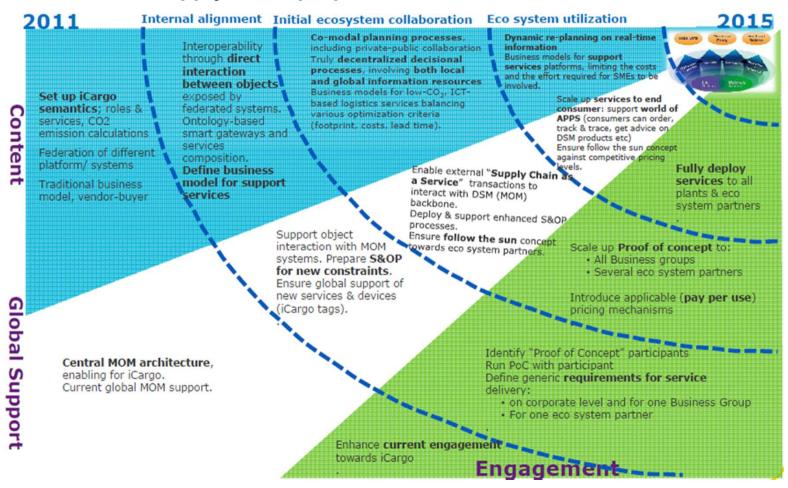






# **Exploitation opportunities: Large ICT players investing on Intelligent Cargo**

"Intelligent Cargo has become a core element of Logica's international Supply Chain proposition."





### You are welcome...

.. to join our business ecosystem!

www.euridice-project.eu

